Press Release

# New Koenig & Bauer Rapida Press and Post-Press Investments Increase Productivity and Efficiency at Albany Packaging

Rapida 145 seven-color press – posting 60% additional press productivity – and AllPro 145 folder gluer join the firm’s arsenal

* Investment in large format equipment has increased overall plant productivity by 26% this year
* New large-format Rapida press is the firm’s primary workhorse press
* Custom print division explodes, capturing 40% of its customer base
* Markham, Ontario headquarters specializes in the design, manufacture, and printing of quality folding paperboard cartons

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In today’s highly competitive business environment, producing high quality products with increased efficiency are not just catchphrases, they are a necessity. Ever since 1947, Albany Packaging has remained committed to providing the highest quality folding-paperboard products to well-known grocers, restaurants, convenience stores, apparel, and retailers across North America. For more than 70 years, this professional folding carton solutions supplier has specialized in the sheeting, printing, die-cutting, windowing, and gluing of paperboard. As business has skyrocketed, its solution to increase capacity was to recently install a new Koenig & Bauer Rapida 145 seven-color press along with a Koenig & Bauer AllPro 145 folder gluer. Since it went live, the new press has provided a 60% increase in press productivity and has saved the company set-up time, while reducing waste and job turnaround time.

“We believe that our commitment to manufacturing efficiency is the driver behind our continual success,” says Daniel Engelberg, Albany’s sales and project manager. “Being one of the few packaging manufacturers that provides large-format production in Canada, we are fortunate enough to have the capabilities to adapt to ever-changing market trends and meet customer specific requests. Our investments in large-format equipment, such as our new Koenig & Bauer Rapida 145 seven-color printing press, Koenig & Bauer AllPro 145 folder gluer, dual-lane window machines, and tray-former have increased overall plant productivity by 26% this year.”

Located outside of Toronto, the 87,000 sq ft facility in Markham, Ontario, totals over 50 employees. Its customer base, which is situated throughout North America, is comprised of 50% grocery accounts, 40% in the custom print market, 8% in the food service industry (specifically restaurants and bakeries), and 2% in the apparel market.

“We’ve experienced tremendous growth in our custom print division,” says Engelberg. “With decades of experience, we work with our customers to design and build custom boxes for bakery, cupcake, donuts, and other food packaging items like food trays and additional packaging supplies that suit their needs. Having the new Rapida 145 allows us to efficiently produce that work, which calls for shorter run lengths with more creative designs for particular holidays and other special work.”

Armed with the new Koenig & Bauer Rapida 145 large-format press, Albany is utilizing its seven-color units and QualiTronic color control system to deliver the specific logos and branding that its clientele demand. Not only does the new press assist Albany’s clients with high quality, but it strengthens Albany’s reputation in the marketplace as a provider that saves on makeready times and can easily produce consistent color-matched packaging. Albany’s notable customers include national grocers such as Sobeys, Longo’s, and Metro, notable restaurants and convenience stores such as Boston Pizza and 7-Eleven, as well as retailers like Dick’s Sporting Goods.

The Koenig & Bauer AllPro folder gluer is one of Albany’s more recent additions to its facility, bringing a total of four machines to its post-press delivery. It’s an important addition, says Engelberg, because it provides more capacity and increases the size of the packages that can be produced. Everything is now automated, he says, and this department is consistently displaying much higher speeds and efficiency.

Sustainable packaging is a key component of Albany’s mantra. “As consumers continue to seek sustainable and eco-friendly packaging solutions, we’ve placed our efforts into forming relationships with paperboard suppliers that value and echo these environmental concerns,” says Engelberg. “As for production, we always make sure that our products are made of recyclable, high-density paperboard – allowing for improved durability and performance.”

“Our goal is to provide our customers with a positive experience throughout the entire process and create the highest-quality designs for them,” says Engelberg. “When we deliver on those two-fold areas, we have succeeded in conveying our friendly, efficient, and reliable service and retaining another happy customer. That’s how we measure our company’s success.”

Interesting website: [www.albanypackaging.com](http://www.albanypackaging.com)

**Photo 1:**(Left to right) Ly Nguyen, Albany’s Lead Press Operator; Zaheer Akram, Albany’s Production Manager; and Daniel Engelberg, Albany’s Director of Business Development and U.S. Sales; surround the new Koenig & Bauer Rapida 145 seven-color press

**Photo 2:**(Left to right) Marek Dajnarowicz, Albany’s Head of the Finishing Department; Zaheer Akram, Albany’s Production Manager; and Daniel Engelberg, Albany’s Director of Business Development and U.S. Sales; are pleased with the increased size and capacity derived from the new Koenig & Bauer AllPro 145 folder gluer

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**About Koenig & Bauer**

Koenig & Bauer (US) is located in Dallas, Texas and a member of the Koenig & Bauer Group, which was established over 200 years ago in Würzburg, Germany. Koenig & Bauer’s claim, “We’re on it.” gets to the heart of Koenig & Bauer’s values and competencies for all target groups. The group's product range is the broadest in the industry; its portfolio includes sheetfed offset presses in all format classes, post press die cutting, folder gluers, inkjet presses and systems, flexographic presses, commercial and newspaper web presses, corrugated presses, special presses for banknotes, securities, metal-decorating, glass and plastic decorating.

Further information can be found at www.koenig-bauer.com